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FOR IMMEDIATE RELEASE

H&W Computer Systems and Watson & Walker partnership introduces new BoxScore II software

BOISE, Idaho – August 2, 2016 – Business software company H&W Computer Systems (H&W) has announced today that it's releasing the BoxScore II capacity assessment software, the first product from its new partnership with education, consulting, and software firm Watson & Walker.

Unlike capacity or performance management products, BoxScore II is the only independent software that lets organizations validate new mainframe hardware or software against the company's actual workloads. Also unlike other tools, BoxScore II allows for regular comparisons to find hidden, slow-growing performance issues arising from configuration changes. The cost of these issues can be very high.

"Too many organizations simply don't realize how much money they're losing by not understanding the impact of an upgrade or configuration change on their systems and workloads," said Cheryl Watson, president of Watson & Walker and a well-known mainframe expert. "If a machine is underperforming, a company could be spending tens or hundreds of thousands of dollars per year in excess costs on IBM software alone. Additionally, higher CPU usage due to correctable, ongoing issues can degrade response times to unacceptable levels, resulting in premature CPU upgrades."

BoxScore II, which H&W is delivering, is a significant evolution from the original BoxScore product that Watson & Walker first developed. BoxScore II is founded on Watson's expert advice and product logic that zeroes in on the true cause of performance issues. BoxScore II also offers features such as a web-based interface to view and control workload information more easily, faster response times to adjust and rerun assessments quickly, and simpler ways to exclude nonrelevant "outlier" information to focus on what's important.

"BoxScore was already a valuable and cost-effective tool to help organizations contain expenses," said Matt Link, CEO and president of H&W. "BoxScore II is just going to make it even easier for capacity and planning professionals to find issues quickly and correct them while there's still time to save on their bills."

Moving forward, H&W will market and support BoxScore II while continuing to develop it with Watson's oversight. For more information, visit www.hwcs.com\software\boxscore-II.

About Watson & Walker

Established in 1986, Watson & Walker is an education, consulting, and software firm offering practical advice about performance, measurement, and software cost reduction to worldwide IT professionals who use the IBM z/OS operating system. Watson & Walker's goal is to provide valued assistance that keeps customers up-to-date and saves them time, money, and resources. The company has published *Cheryl Watson's Tuning Letter* since 1991. For more information, visit watsonwalker.com.

About H&W

Headquartered in Boise, Idaho, H&W Computer Systems has been a leading provider of business software solutions to corporations and other organizations since 1979. H&W creates secure, technically sound software that fulfills the needs of both the business units and IT departments of companies. Today, hundreds of corporations worldwide including many Global 500 companies trust H&W for their business software. For more information, visit www.hwcs.com.

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